



FastForward to

As one of Florida's oldest and largest privately held independent insurance agencies, Slaton has much to boast about. Founded in 1923, we've weathered the Depression, military conflicts, intense corporate competition – and more than our share of hurricanes. During this time the business climate in Florida has changed dramatically and many agencies have come and gone. Others are pleased to note that they are still "hanging in there."

Slaton is different. Innovative. Forward-thinking. Edgy. In less than two decades, our meteoric rise was not just luck – it was strategically plotted, purposefully implemented.

Slaton

The sky's the limit. Slaton offers opportunity. As an employee, you'll have opportunities to grow personally as you maximize your innate abilities, and opportunities to grow professionally as you ignite your passion for your chosen vocation. And as a producer, you'll have unparalleled opportunities to reap the financial rewards of a job well done.

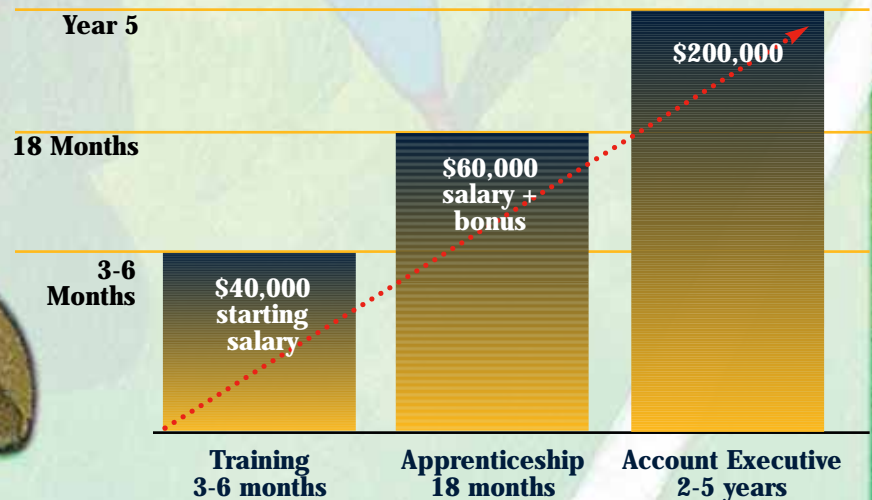
The Slaton Advantage: Proprietary Products and Services

As an independent agency, we work with virtually every major insurance company and are licensed to do business in more than 40 states. This extensive network of relationships has led to our in-depth knowledge of the marketplace, and unique expertise in developing individualized, cost-effective solutions for accounts of all sizes and needs. We offer unrivaled products that are highly valued by our clients, and that create significant competitive advantages for our firm. IntelliComp® is our proprietary workers' compensation system that can save businesses thousands of dollars in overcharges, and we provide innovative hi-tech services that simplify the administration of benefits and human resource functions. Our relationship with each client is measured not as an insurance vendor but as a strategic partner in the growth of their business.

Our mission:
To have
clients love us,
and competitors
fear us!



Slaton Account Executive Career Path



Out-earn your peers. As a Slaton producer, you'll be eligible for lucrative salary and incentive packages.

Why join Slaton?

We're established – and we're progressive. We offer the security of a company that's been around over 80 years, has a roster of loyal clients, and provides a complete range of insurance and risk management services. Much like the mega-watt national firms – with some critical differences: there are no corporate ladders to climb, no political dances to perform, and no glass ceilings to break. We encourage entrepreneurship. We want creative, independent thinkers.

Do you have what it takes to be a member of our team?

At Slaton, each employee can make a true difference. We seek the best talent for our team. And as in sports, we reward discipline, individual spirit and team effort. If you possess the following characteristics, give us a call today!

- Uphold the highest standard of integrity, honesty and reliability
- Burning desire to be the best
- Great attitude
- Results oriented
- Willingness to collaborate and share information
- Intellectual curiosity and financial acumen
- Effective communication skills
- Leadership skills
- Ability to quickly gain credibility and trust

Join us and play like a champion!

you seek out and learn from the best in the business. If you join us after experience in another industry and want to stay connected to that field, we'll work with you to maintain those affiliations through trade associations or other involvements. We value your knowledge, and we think you'll appreciate our open-mindedness.

At Slaton, you'll be immersed into a supportive environment. Depending upon your level of expertise when you join the firm, you will be assigned a mentor for up to three years. You'll learn about our proprietary products and services, the inner workings of our business structure, and you'll be taught our unique sales and risk management process, which makes selling easy.

We want you to be excellent at what you do! Our training programs and resources rival the major national brokers. You'll benefit from both internal and external sources as

Our investment in your success is in excess of \$500,000 during your first five years...

Slaton Benefits

Slaton offers a stimulating and challenging work environment with lucrative financial rewards and comprehensive benefits.

You can expect:

- Generous equity ownership of your book of business
- Competitive salary and commissions
- Medical – 100% of employee portion is paid
- Basic life insurance - 100% of employee portion is paid
- Long-term disability – 100% of employee portion is paid
- Dental and vision – 80% of employee portion is paid
- Paid and unpaid leave
- Annual bonus based on performance
- 401 K with matching contribution from Slaton
- Paid continuing education
- Great work/life balance initiatives
- Wellness program
- Flexible Spending Account

In addition, you may contribute to benefit plans to provide a total package of coverage for your family. You pay a share of the coverage cost for your optional benefits via convenient pre-tax payroll deductions.



Compelling reasons why business owners place their trust in the Slaton team

We invest the time upfront to understand your unique business better than anyone else. Our in-depth analysis enables us to help you in four very important ways:

1) Our proprietary business solutions will build on your strengths, seize opportunities that others may have overlooked, help you improve in areas of weakness, and identify and work to eliminate threats to your success.

2) By tailoring a risk management plan to your individual needs, we'll change the underwriting facts of your business reducing your total cost of risk and making your company more attractive to the insurance marketplace.

3) Proper structuring of your overall insurance program will ensure that we match the right coverage at the right price.

4) Our actions will drive profit to your bottom line.

Equal Opportunity Employer. Applicants for employment will be considered without regard to race, religion, color, age, sex, national origin, sexual orientation, disability, veteran status, or any other legally impermissible basis.

Excellence as a minimum standard.



Slaton
Integrity • Innovation • Insurance

Serving Florida Business Since 1923

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